Joanie Connell, Ph.D.

Author, Speaker, Consultant, Leadership Coach



Dr. Joanie B. Connell is an author, organizational consultant and leadership coach who specializes in maximizing leadership potential. She works with companies to attract, develop, and retain top talent, and with individuals to improve their success and happiness in their careers. Joanie has a wealth of consulting experience working with Fortune 500 companies, small and medium sized businesses, and non-profits. A former engineer, Joanie has a passion for helping technical leaders develop people strategies to better manage their teams and build stronger relationships across functions and organizations. She hosts a podcast on the subject called Reinventing Nerds and her newest book is "Consulting to Technical Leaders, Teams, and Organizations: Building Leadership in STEM Environments."

"Greater self-awareness will help you be more successful in your job." ~ Joanie Connell

KEYNOTE & WORKSHOP TOPICS:

Consulting to Technical Leaders

Technical leaders often have different priorities and mindsets. Learn how to attract their attention, speak their language, and gain their trust to effectively collaborate with them.

People Skills for Technical Leaders

Technical leaders who are challenged with interpersonal skills, emotional intelligence, or leadership or have never been trained in these areas enjoy a tools-based approach designed to train analytical, scientific minds on how to build connections with people.

Positive Intelligence (PQ)

Sometimes you can be your own worst enemy. Identify your top Saboteurs using the PQ assessment and learn techniques to increase your Mental Fitness to weaken the inner voices that generate all your "negativity" in response to challenges.

Strengths-Based Leadership

Identify your unique talents, learn how to build them into strengths, and acquire techniques of Strengths-based leadership to bring your team to higher levels of performance using the Gallup CliftonStrengths (a.k.a., StrengthsFinder) assessment.

Increasing Your Visibility

Learn how to build a strong personal brand, raise your professional visibility without talking about yourself all the time or being too self-aggrandizing, and have greater influence in your team and across the organization.

TESTIMONIALS

"Joanie lit up the room with her enthusiasm and passion. She challenged people to think in new ways and had examples and details to back up her arguments. She also made us laugh." — Attorney

Joanie is excellent at working with executives on high functioning scientific teams. My experience with working with her has allowed me to more successfully manage my project teams through sensitive internal and external negotiations. Her insight and skill at working with executives are complemented by her easy-going demeanor.

--Executive Medical Director of a Medium-Size Biotech Company

Keynotes and workshops are available in person or in virtual form and may be customized to fit different timeframes. For more information on booking Dr. Connell: Phone: +1 619.807.8165 Email: JConnell@flexibleworksolutions.com