# Joanie Connell, Ph.D.

Author, Speaker, Consultant, Leadership Coach



Dr. Joanie B. Connell is an author, organizational consultant and leadership coach who specializes in coaching technical leaders and advising organizations on how technology affects human interactions at work. She regularly presents at conferences, business meetings, and events. She has taught organizational psychology courses at the Rady School of Management at the University of California San Diego and the California School of Professional Psychology at Alliant International University. She is the author of two books, including Consulting to Technical Leaders, Teams, and Organizations: Building Leadership in STEM Environments and several journal articles. She currently serves on the board of the Society for Consulting Psychology (APA Div. 13) and is a Fellow of the American Psychological Association.

"Greater self-awareness will help you be more successful in your job." ~ Joanie Connell

## **KEYNOTE & WORKSHOP TOPICS:**

## What Happens When AI Manages Humans?

Organizations may use powerful AI algorithms to manage people in project management, performance feedback, and operational platforms. AI algorithms have the ability to persuade people more effectively than managers can, reward and punish behavior, and make decisions to optimize performance without human oversight. This presentation raises awareness of how to design and implement AI management tools to maintain legal and ethical work practices.

#### Potential Harmful Effects of AI on Human Interactions

AI may be influencing how you communicate with and relate to others more than you know. AI apps rewrite and autocorrect people's writing and chatbots use different types of language patterns. This presentation identifies how these and other AI features positively and negatively affect human interactions.

## **Communicating with Technical Leaders**

Technical leaders often have different priorities and mindsets. Learn how to attract their attention, speak their language, and gain their trust to effectively collaborate with them.

## **People Skills for Technical Leaders**

Technical leaders who are challenged with interpersonal skills, emotional intelligence, or leadership or have never been trained in these areas enjoy a tools-based approach designed to train analytical, scientific minds on how to build connections with people.

## **TESTIMONIALS**

"Joanie lit up the room with her enthusiasm and passion. She challenged people to think in new ways and had examples and details to back up her arguments. She also made us laugh."

#### -Attorney

Joanie is excellent at working with executives on high functioning scientific teams. My experience with working with her has allowed me to more successfully manage my project teams through sensitive internal and external negotiations. Her insight and skill at working with executives are complemented by her easy-going demeanor.

-Executive Medical Director of a Medium-Size Biotech Company

Keynotes and workshops are available in person or in virtual form and may be customized to fit different timeframes.

For more information on booking Dr. Connell:

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